



Advanced Network Systems Achieves Select Certification from Cisco

Company Earns Credentials with Focus on Solutions for Small Business

CHARLOTTESVILLE, VA, August 4, 2011 – Advanced Network Systems, Inc., specialists in networking, security and managed IT support services, announced today that it has achieved Select Certification and Small Business Specialization from Cisco. The Select Certification and its Small Business Specialization credentials recognize Cisco resale channel partners that focus on meeting the technology and services needs of small businesses.

"A large part of our focus is on serving the growing need of small and medium-sized organizations for improved network security, reliability and productivity. Achieving this certification in Cisco's small business products and solutions enhances our ability to meet the ever-changing demands of this important market segment," said Lorri Haney, vice president of marketing for Advanced Network Systems.

"The Cisco Select Certification was created in response to customer demand for channel partners capable of designing and implementing Cisco solutions purpose-built for the small business," said Andrew Sage, vice president of Worldwide Small Business Sales, Cisco. "As a Select Certified business partner, Advanced Network Systems has made an investment in obtaining the training, skills and knowledge necessary to play a pivotal role in meeting this growing demand."

To earn Cisco's Select Certification, Advanced Network Systems fulfilled Cisco's training and exam requirements. Advanced Network Systems also met the personnel, training, and post-sales support requirements set forth by Cisco.

The Cisco Resale Channel Program provides a framework for channel partners to build the sales, technical and Cisco Lifecycle Services skills required to deliver Cisco solutions to end users. Through the program's specializations and certifications, Cisco recognizes a channel partner's expertise in deploying solutions based on Cisco's advanced technologies and services. Using a third-party audit process, the program validates a channel partner's qualifications, such as technology skills, business best practices and customer satisfaction, as well as presale and post sale support capabilities— critical factors for customers choosing a trusted channel partner.

About Advanced Network Systems

Advanced Network Systems specializes in the design and implementation of information technology solutions. The Company's IT services and expertise cover a wide variety of network applications, including network security, wireless and wired network infrastructure solutions, as well as IP-based voice and video solutions. Founded in 1996, Advanced Network Systems is headquartered in Charlottesville, Virginia with regional offices in Richmond, the Shenandoah Valley and southwest Virginia. The Company supports a diverse base of local, regional and national clients, including government agencies, educational institutions and small to medium-sized businesses. Advanced Network Systems is recognized for its superior technical expertise and its focus on providing tangible return on technology investments. To learn more about the Company, visit www.getadvanced.net.

About Cisco

Cisco (NASDAQ: CSCO) is the worldwide leader in networking that transforms how people connect communicate and collaborate. More information about Cisco can be found at <http://www.cisco.com>

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