



## **Advanced Network Systems Joins Milestone Partner Program**

### ***Company Adds Leading Network Video Surveillance Management Products to its Portfolio of Security Solutions***

**CHARLOTTESVILLE, VA – April 2009.** Advanced Network Systems, Inc. has announced its new channel partnership with Milestone Systems, a world market leader in open platform IP-based video surveillance management software.

Milestone's XProtect™ products operate as the core of an IP-based, multi camera video surveillance system, connecting, sharing and managing all devices and stored recordings through a single interface that's easy to learn and operate.

Lorri Haney, Vice President of Marketing for Advanced Network Systems, commented on the growth of surveillance technology. She stated, "Video surveillance continues to grow in importance for everything from security and crime prevention to worker safety and traffic monitoring. As a result, we've seen steady growth in our sales of Internet Protocol (IP) based networked video surveillance solutions. Haney added, "IP-based surveillance, running over the network, is where the industry is moving in high gear because it offers dramatic improvements in capabilities, performance and cost-savings; regardless of whether you are using a system for traditional purposes or for new applications."

Industry experts agree that the shift from analog CCTV to IP video surveillance technology has fostered new opportunities in the market. A 2008 report from ABI Research predicts digital technologies in video surveillance will be a rising tide that will lift all boats. IMS Research forecasts a compound annual growth rate for IP video surveillance products of more than 36% from 2007 to 2012 compared to just 3.4% for analog.

Haney commented, "We are extremely pleased to have Milestone Systems products in our portfolio of video surveillance solutions. Milestone is an industry leader, worldwide, in open platform IP video surveillance management." She added, "The platform supports the widest choice of network video hardware and is designed with an interface that integrates seamlessly with other manufacturers' systems. This offers tremendous benefits to our customers in terms of reduced costs, optimized processes and better protection of people and assets. The software is offered in tiers that are scaled to fit different business needs."

#### **About Advanced Network Systems**

Founded in 1996, Advanced Network Systems specializes in the design, implementation and support of information technology solutions. The Company provides a wide spectrum of IT solutions including network security, wireless LANs and WANs as well as IP-based video and telephony applications. Headquartered in Charlottesville, Virginia, Advanced Network Systems supports a diverse base of local,

regional and national clients including small and medium-sized businesses as well as a variety of public agencies and educational institutions. The Company is recognized for its superior technical expertise, customer service and providing tangible returns on technology investments. To learn more about Advanced Network Systems, visit the web at [www.getadvanced.net](http://www.getadvanced.net) or contact Lorri Haney at 434.973.4747.

### **About Milestone**

Founded in 1998, Milestone Systems is the leading global developer of open platform IP video management software. Milestone XProtect™ gives users a powerful surveillance solution that is easy to manage, reliable and proven in more than 45,000 customer installations. With support for the industry's widest choice in network hardware and integration with other systems, XProtect provides best-of-breed solutions to "video enable" organizations. With headquarters in Denmark and eight international offices, Milestone software is sold through authorized partners in 90 countries.

###